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preclusion.<sup>2</sup> However, neither party discusses the contractual choice of law and forum selection provisions contained in the agreement between the parties. (Ct. Dkt. 1, at p.101 ¶23).<sup>3</sup> The parties agreed to apply Florida law and designated the County of Sarasota, Florida as the venue for resolving any and all disputes.

The court denies the motion to dismiss without prejudice because Defendants fail to set forth any choice of law analysis or to otherwise inform the court of the applicable law. Federal courts look to the law of the forum state in resolving choice of law issues. See Ticknor v. Choice Hotels Intern., Inc., 265 F.3d 931, 937 (9th Cir. 2001); Sparling v. Hoffman Constr. Co., Inc., 864 F.2d 635, 641 (9th Cir. 1988). "In determining the enforceability of . . . contractual choice-of-law provisions, California courts shall apply the principles set forth in the Restatement (Second of Conflict of Laws) section 187 which reflects a strong policy favoring enforcement of such provisions." Nedlloyd Lines B.V. v. Superior Court, 3 Cal.4th 459, 464 (1992).

Here, the parties rely exclusively on California law, but the agreement specifically identifies that the agreement would be governed by Florida law. It is not the role of the court to make arguments for the parties or to identify viable state law claims, if any. As Defendants fail to analyze the choice of law and forum selection provisions, prerequisites to addressing the merits of Defendants' arguments, they fail to carry their burden under Rule 12(b)(6).

In sum, the motion to dismiss is denied with prejudice. Defendants shall file a response to the complaint within 14 days of entry of this order.

## IT IS SO ORDERED.

**DATED:** July 8, 2015

Hon. Jeffrey/T. Miller United States District Judge

<sup>2</sup>See Scott v. Kuhlmann, 746 F.2d 1377, 1378 (9th Cir. 1984) (The affirmative defense of res judicata may be raised in a Rule 12(b)(6) motion.).

<sup>&</sup>lt;sup>3</sup> Plaintiff, in its response to the OSC, argued that enforcement of the choice of law and venue contractual provisions would cause her hardship. (Ct, DKt. 19). The court notes that these arguments are better addressed in context of a choice of law analysis. See Restatement (Second of Conflict of Laws) section 187.